

PROGRESS
EXCHANGE 2013

DISCOVER. DEVELOP. DELIVER.

The Progress Vision— Your Reality

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Chief Technology Officer

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TOP 4 CEO GLOBAL BUSINESS CHALLENGES

Human Capital

Operational Excellence

Innovation

Customer Relationships

The Conference Board 2013
CEO Challenges Survey

What is most important to your business in the next 18 months?

81%

Retaining &
expanding customer
base

77%

Cost control/
containment

IDG Research Services 2013

What are your most important application initiatives over the next 18 months?

48%

Security & Compliance

47%

IT / Business Collaboration

45%

Innovation and growth

33%

Web Front End

42%

Rapid delivery

45%

Mobile environments

38%

Big Data

What's preventing your company from executing on your application initiatives?

44%

Limited development budget

39%

Data complexity

39%

Skill shortage

37%

Device complexity

35%

Integration issues

33%

Time to market

29%

Customization

“Growth is now exceptionally hard won and simply doing what you’re doing a little better may not be enough to sustain it. The competitive climate has also been transformed as the Internet, social media and digital devices revolutionize the way consumers buy products and services and what they expect from them.”

PWC Report: Unleashing the
Power of Innovation, July 2013

A futuristic tunnel with a monochromatic orange color scheme. The walls are curved and feature glowing orange light strips. The floor has double orange lines. Several cars are visible in the distance, driving away from the viewer. The overall atmosphere is sleek and high-tech.

Where will the future take us?



VHS



DVD
VIDEO



Blu-ray DiscTM



1

Business users will choose
both their devices and
their applications

Two-thirds of people use
at least one of their personal
mobile devices for work.

*Market Trends: Application Development
Software, Worldwide, 2012-2016*
Gartner, August 2012

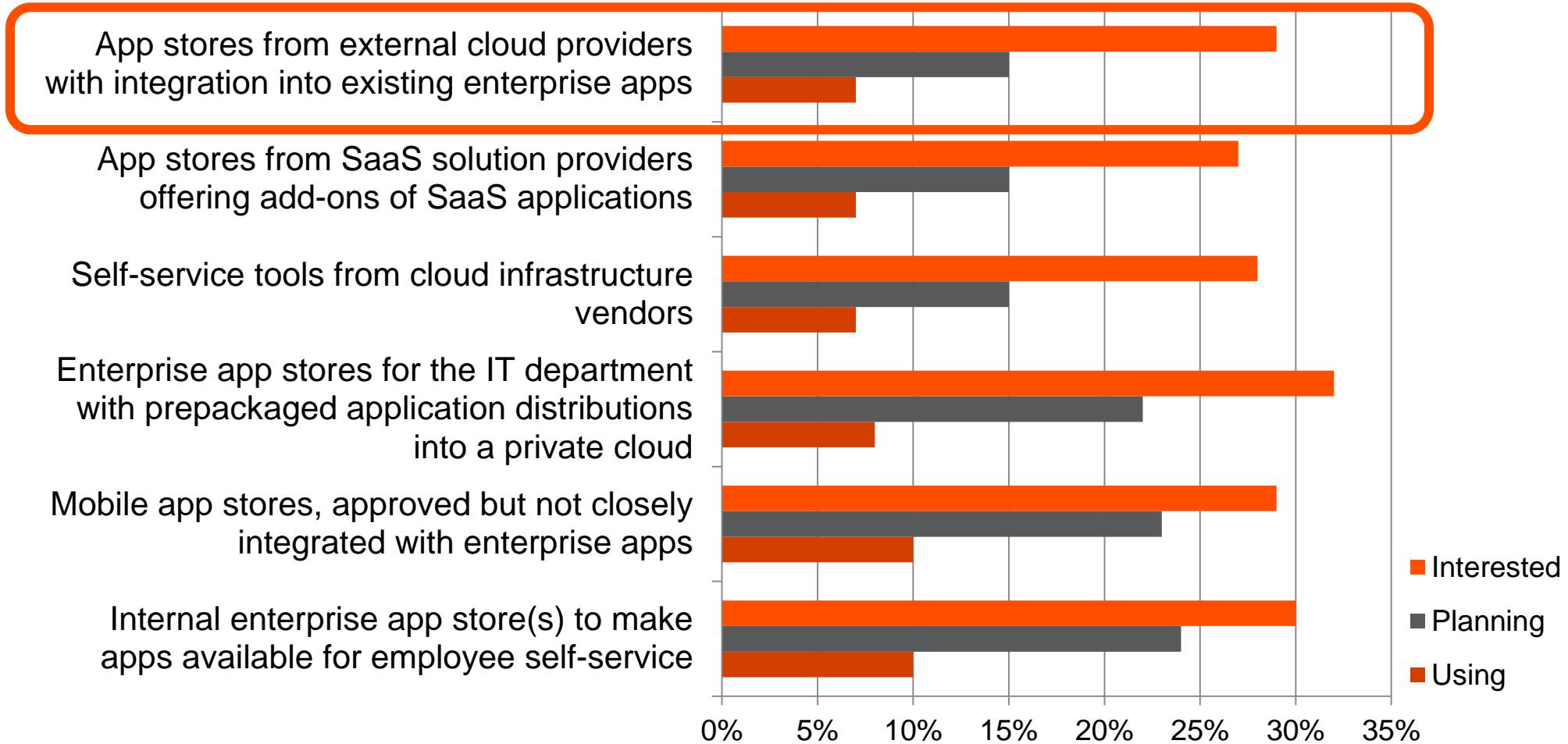
CIOs will expect more than 20% of their employees to use tablets instead of laptops in 2013.

*Market Trends: Application Development
Software, Worldwide, 2012-2016*
Gartner, August 2012

2

With the growth of cloud services, small applications will take over the enterprise

"What are your firm's plans to adopt the following types of 'app stores'?"



Source: Forrsights Software Survey, Q4 2012

3

Business monetization will come from the use of data, not from the use of software applications.

A photograph of a lumber yard with stacks of wood. The image shows rows of stacked lumber, with a narrow aisle in the center. The wood is light brown and appears to be pine or a similar softwood. The stacks are held together by black metal clips. The background is slightly blurred, showing more stacks and a bright sky. In the bottom left corner, there is a logo for 'dmsi Software'. The logo consists of a stylized 'd' with a green and yellow arrow pointing right, followed by 'msi' in a bold, black, sans-serif font, and 'Software' in a smaller, black, sans-serif font.

dmsi Software

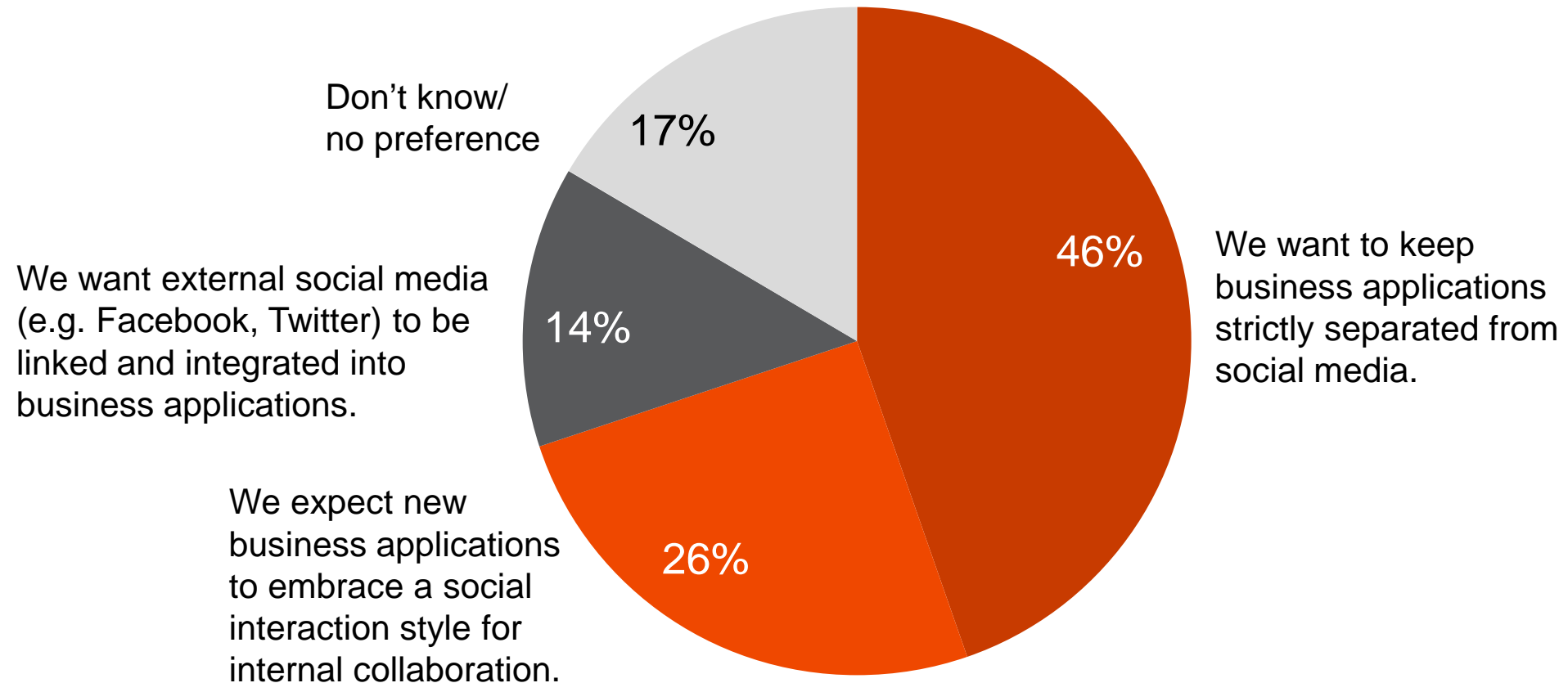
Google

facebook®

4

All business applications
will be social

“How does your firm feel about software vendors integrating social capabilities into packaged business applications?”

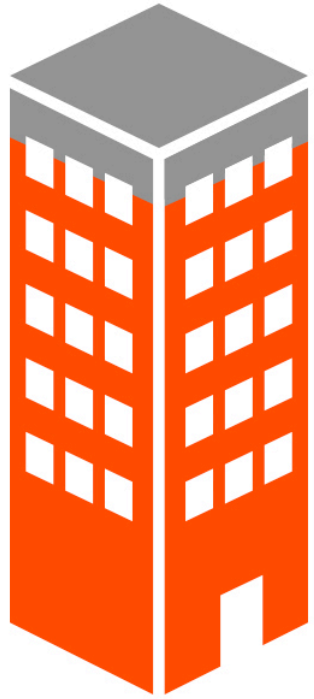


Source: Forrsights Software Survey, Q4 2012

Base: 1875 software decision-makers

5

Platform as a Service
will be the only choice for
application development



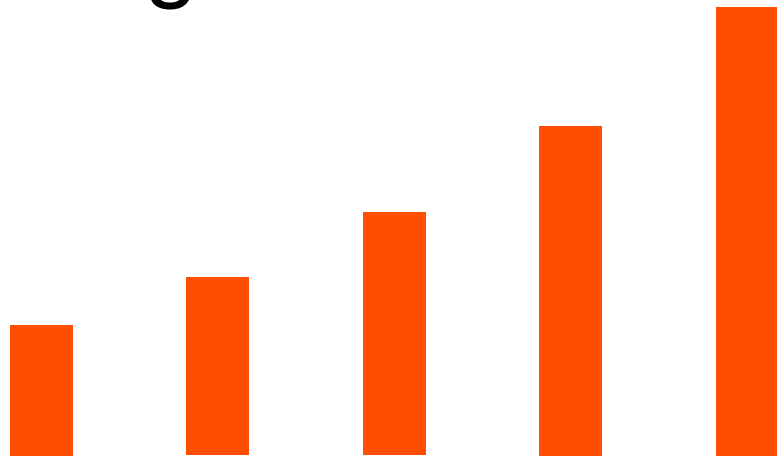
90%

of large, mainstream enterprises and government agencies will use some aspect of cloud computing by 2015.

Market Trends: Application Development Software, Worldwide, 2012-2016
Gartner, August 2012

36%

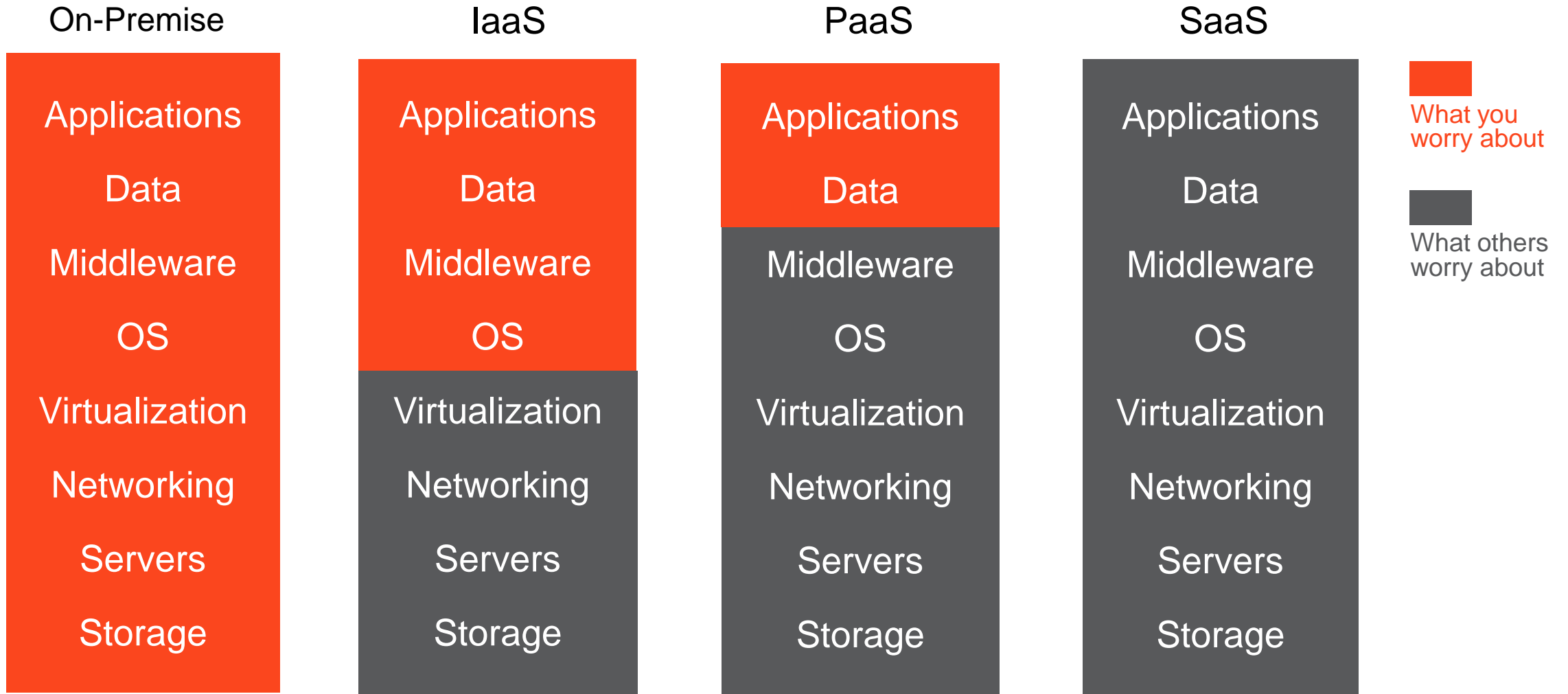
growth pace for the cloud computing sector every year through 2016.



The segment estimated to experience the **fastest growth: PaaS**—with a projected CAGR of **41%**

Market Monitor, 451 Research

Shifting management responsibilities



A photograph of a tunnel with a strong orange color cast. The perspective is from the front of the tunnel, looking down a road with double yellow lines. Several cars are visible in the distance, driving away. The walls of the tunnel are illuminated with orange lights, and there are some signs or markers on the ceiling. The overall atmosphere is futuristic and technological.

How are you innovating
for tomorrow?



Gordon Fleming
Chief Marketing Officer



Tom Lauzon
Chief Information Officer



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PROGRESS COMMUNITY

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The new community for Progress customers and partners

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SEARCH

GROUPS

BUSINESS USERS



TECHNICAL USERS



PARTNERS



RECENT FORUM POSTS

01 Oct 2013



jricher in [Technical Users](#)

MD5 on v9

Looking for a way to encrypt a short string with MD5 from Progress v.9. Anyone have a proven method ?

Like • 1 day ago



abhowmic in [Technical Users](#)

Compilation of GUI object in distributed session (Appserver)

I came across this problem when compiling objects under Roundtable when it was configured to run under Appserver. All my compiled GUI objects when executed within my application return Progress error: Program <program-name> was compiled under another incompatible display environment. Cannot run without recompile. (4438) I first thought that there is something wrong with Roundtable but support guys pointed (probably rightly) that this is the nature of Appserver which is basically a TTY client...

Like • 1 day ago



nportstal
Member since
10/02/2013

Log out



TOP CONTRIBUTORS



smritik



cconnor



ngajam

UPCOMING EVENTS

October 2013

 Progress Exchange 2013 - 6
Oct 2013 9:00 AM to 9 Oct
2013 6:00 PM

November 2013

 EMEA PUG Challenge 2013 - 7
Nov 2013 9:00 AM to 8 Nov
2013 6:00 PM

QUICK LINKS

- [About the Community](#)
- [SupportLink \(Open a case\)](#)
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- [Job Corner](#)
- [Progress User Group \(PUG\)](#)
- [Progress Email Group \(PEG\)](#)

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